READYING YOUR SCIENCE FOR THE REAL WORLD
Drug development today is more than a process. It’s a journey.
At PAREXEL, we are committed to making your journey our mission.
To solving problems before they arise. To making the process smarter
and more efficient. To being a true partner to our clients, in every
sense. For over 30 years we have helped our clients get their new
and innovative drug treatments into the hands that need them most
by simplifying their journey to market. Today that means going above
and beyond—at every step along the way.

PAREXEL.
NAVIGATING THE JOURNEY TO MARKET TODAY REQUIRES A SPECIAL TYPE OF PARTNER.

At PAREXEL we bring together the most talented minds, operational excellence and technology in ways no one else can match. The results benefit our clients in three ways:

**INTEGRATION**

**A GLOBAL MIND**

Global harmonization allows our teams across the world to serve you effectively as one.

**INNOVATION**

**DRIVEN TO SOLVE THE COMPLEX**

Pervasive innovation and continual optimization help simplify the journey at every step.

**PARTNERSHIP**

**THE BIGGER JOURNEY**

A culture of deep collaboration helps accelerate development cycles and reduce costs.
FROM GLOBAL FOOTPRINT TO GLOBAL MIND.

While no two journeys are exactly alike, our clients share similar desires to access diverse patient populations, reduce study costs and conduct high-quality clinical research worldwide. Today that requires intelligence that only a fully integrated global network can provide.
We are 76 offices across 50 countries and still growing. Our offices are staffed by experts with local knowledge—experts who are prepared to advise on everything from the right patients to the right investigators and sites for your needs. They are also acutely aware of local regulatory requirements, so you can address any potential challenges early in the process. But what truly sets us apart is how we enable the teams across our global network to support you as one. We have invested significantly in global harmonization, which means we ensure your studies are conducted to the same standards of excellence, from Boston to Beijing.

We currently support over 1,700 clinical projects in 20 therapeutic areas.

We can conduct trials in more than 100 countries.

We work with all of the top 50 large biopharmaceutical companies and all of the top 30 small & emerging biopharmaceutical companies.

A SINGLE SHARED TECHNOLOGY PLATFORM

Strategic Partnerships enable DEEP COLLABORATION

Helped develop 95% of the 200 top-selling biopharmaceuticals on the market.

625 regulatory professionals on staff.
EVERY STEP OF THE JOURNEY IS AN OPPORTUNITY TO WORK SMARTER.

Though we are well known for our clinical research services, our breadth of expertise encompasses the continuum of product development and commercialization, from early planning through regulatory and post-approval. We view each step as an opportunity to work smarter, more efficiently and more effectively. We don’t fear complexity, we embrace it. This mindset, backed up by achievement, has also enabled us to do pioneering work in emerging fields like biosimilars. Work that is paving the way forward for our clients and the industry.
PLANNING
The best-laid plans have contingencies built in.
Clinical trials management is only half of our story. We are equally strong in planning clinical development. Our consulting offerings cover the entire continuum of product development and commercialization. We bring upfront strategic thinking to the table, with an eye on your end objective, considering everything from the pathway you want to take, to the market, to your regulatory strategy, and even to the fit with payers.

THE CLINICAL PATHWAY
Early Phase
Each clinical trial phase requires increased investment, but the early phases are the foundation on which everything else builds. PAREXEL specializes in Early Product Development. We also have dedicated Early Phase facilities in five global centers and all of the expertise required to create cost-efficient development strategies that help our clients make better early-stage decisions.

Mid-Late Phases
As the scope of each study increases, so do the challenges. PAREXEL rises to meet them with the largest integrated patient recruiting capability in the industry, logistics and technology support that are second to none, and a global network that works seamlessly together to make sure your global study executions are as smart as your plans.

Peri-Approval
Peri-approval studies are on the rise. Effective studies can assist not only in fulfilling regulatory requirements and gaining market approval, they can also help maximize return on investment by bridging drug development and commercialization. PAREXEL supports clients with systems and strategies specifically developed for Phase IIIb studies that can ultimately help extend product lifecycle, expand prescribing communities and increase product exposure.

POST-APPROVAL
A new starting line.
Regulatory approval is not the end of the journey. The marketplace today demands the demonstration of real-world value before fully adopting a new treatment alternative. In this environment, late-phase observational research has emerged as a key tool to monitor safety and demonstrate both comparative and cost effectiveness. PAREXEL combines deep experience on some of the largest Phase IV studies ever conducted with integrated technology that streamlines study operations to provide leading-edge service in this massively complex—and increasingly critical—arena.

FROM PATENT TO PATIENT.
PAREXEL is committed to creating partnerships that deliver value, drive performance and bring new drugs to market faster. We continue to develop new models that blend client and service-provider resources for maximum efficiency. We are also redefining industry standards for service and what one can expect to gain from the right partnership. Whatever your needs, PAREXEL is committed to delivering solutions that make sense and to forming a productive relationship that works for you.

**FUNCTIONAL SERVICES**

A la carte solutions that complete your picture.
We don’t believe in one-size-fits-all solutions when it comes to our working relationships. Our Functional Services unit enables clients of all sizes to take advantage of our world-class support for specific functions—without committing to a full research program. In addition to getting just what they need, clients who leverage this model continue to benefit from our continuous process improvements and innovations.

**PAREXEL BIOPHARM UNIT**

A dedicated unit especially for small and emerging biopharmaceutical companies.
When the stakes are high, the PAREXEL BioPharm Unit makes sure you are always the priority. We assign a dedicated team, including a proactive senior management leader who will identify and mobilize the right resources from across our organization. We focus on delivering innovative and effective study execution, based on aligned incentives, so you can be confident about meeting each critical development milestone.

**OUR CLIENTS HAVE ACCESS TO HUNDREDS OF MDs IN OUR GLOBAL NETWORK WHO SPECIALIZE IN THE TOP THERAPEUTIC AREAS.**

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**STRATEGIC PARTNERSHIPS**

A shift in the industry.
As the needs of our customers have evolved, so has PAREXEL. Increasingly, biopharmaceutical companies are moving away from tactical engagements with us in favor of longer Strategic Partnerships, which are designed to deliver greater benefits throughout the development lifecycle. Strategic Partnerships can help accelerate development cycles while significantly reducing overall costs. A Strategic Partnership with PAREXEL is characterized by a deeper sense of partnership and a mutual investment in the relationship, as well as the inclusion of longer-term planning, which together help our clients achieve efficiencies across the board.

Our Strategic Partners are able to:
• Leverage overhead and infrastructure
• Complement internal knowledge with external expertise
• Improve the predictability of their R&D efforts
• Rapidly expand global reach
• Increase operational efficiencies
• Streamline the development process

**PAREXEL RECEIVES SOME OF THE HIGHEST AND MOST CONSISTENT RATINGS IN THE INDUSTRY.**

*Source: Industry Standard Research (ISR)
A NETWORK OF SERVICES. AN INTEGRATED APPROACH.

Today, the top 15 biopharmaceutical companies use our technology solutions. The secret to our success, as with all of our services, lies in our integrated approach. In addition to retaining over 3,000 dedicated technology and informatics professionals, our technology solution designs are informed by experts from across our organization, including Clinical Research Services and Consulting. Experts who have decades of experience, and who understand what’s really needed at each step of the journey.
WHEREVER YOUR JOURNEY TAKES YOU, WE’RE CLOSE BY.

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Our regional leads are always available for a conversation.